



## Open Letter to the Members of West Shore

By: Bob Pettry

When I first heard about the proposed \$5 cart fee, I was a little bit upset as were most of my friends. What happened to the all-inclusive membership that I pay \$410/mo. for? I golf 4-5 times a week, from April through mid-November. That would have amounted to a \$600 "assessment", or if spread out year round, a \$50/ mo. dues increase!

I am going to walk and carry in 2016-NOT!

After some thought on this subject, I realized that in 2007 (the year before the all-inclusive plan was adopted), my dues were \$335/mo. and cart fees were \$15/use. At the same usage rate as present, I paid an extra \$1860 for carts which if spread out year round would have been \$155/mo. or effectively a dues rate of \$490/mo—\$30 more than what I would have paid in 2016.

As a member of the West Shore Board 2004-2013, I am very familiar with the financial challenges that Boards, past and present, have had/have to deal with. Costs have certainly gone up since 2007. Yet (to my knowledge), there have been only 3 assessments since 2004 to maintain an aging facility

and equipment. Kudos to the Boards for cutting wages and budgets in all departments, reducing property taxes and insurance costs, and bartering to make ends meet. Yet we still have a significant debt load of \$960,000, and we will pay interest of \$232,000 over the term of the balloon loan...that is about \$1per day, per member.

The answer to our financial struggles is more members. The Buddy Program may help. But, in the meantime, the minimum wage increases from \$8.50 on January 1, 2016, to \$9.25 in 2018. The cart rental contract is expected to increase \$10,000 next year, plus we will pay for cart damage and the added cost to repair the grub damage. All this is not accounting for any significant building or equipment expense.

The cart fee is expected to add \$70,000/yr. at projected usage. That is the equivalent of 14 full dues paying memberships, which brings us close to a long term goal of 190 memberships. The various Boards have had few alternatives to balance the books,

(Continued on page 9)

### Points of Interest



### December

- 7 - Pearl Harbor Day
- 8 - National Brownie Day
- 12 - Poinsettia Day
- 14 - Board Meeting
- 24 - National Egg Nog Day
- 25 - Christmas
- 31 - New Year's Eve

### Inside this issue:



<b>BOD Meeting Minutes - November</b>	<b>2-3</b>
<b>Did You Know...</b>	<b>4</b>
<b>Employee Christmas Bonus Form</b>	<b>5</b>
<b>December Calendar</b>	<b>6</b>
<b>January Calendar</b>	<b>7</b>
<b>February Calendar</b>	<b>8</b>
<b>Open Letter to Members of West Shore, (continued).</b>	<b>9</b>
<b>Saturdays @ The Shore</b>	<b>9</b>



## **BOARD OF DIRECTORS MEETING MINUTES: November 2015**

**By: Mike Purcell, Secretary**

### **Meeting Minutes**

November 11, 2015 Board of Directors Meeting

In Attendance: Mike Purcell, Jim Houston, Joe Wilson, Tom Tanciar, Barb Thompson, Brad Scott, Janet Schwyn, Mark Enright, Ray Charron, John Kalisz

Absent: None

Meeting was called to order at 6:01 pm

Minutes from the prior meeting were previously approved by email.

The President Mark Enright opened the meeting welcoming the two new Board members Janet Schwyn and Tom Tanciar, and explaining his ideas on how West Shore should be run.

### **Committee Reports:**

#### **Finance – John Kalisz**

The cash report shows a small negative balance at month end. We will adjust payables to balance the cash flow.

The delinquent list is growing, which is causing the cash flow issue. Letters will be sent out to all members that are behind on payments.

#### **Grounds and Greens – Mike Purcell**

Removing three large trees is planned for this winter.

The grub problem in the rough is continuing but has slowed down due to the changing weather. The rough should fully recover next spring.

Coyote removal was discussed, the GI Township marksman was not successful eliminating any of the 4 coyotes despite numerous attempts.

#### **Pro Shop and Tournaments – Brad Scott**

The Pro Shop inventory has been reduced to acceptable levels.

Cart lease proposals are being solicited and will be presented when available.

The golf course was rereated by the GAM.

#### **House and Social – Ray Charron**

Bar inventory has been reduced, including beer picked up by the Budweiser distributor.

The kitchen is closed.

#### **Membership – Brad Scott**

We have 166 members.

The Buddy Program so far has been well received by the Membership.

#### **Divots – Janet Schwyn**

A December Divots will be published.



## **BOARD OF DIRECTORS MEETING MINUTES: November 2015**

By **Mike Purcell, Secretary**

*(Continued from page 2)*

### **Club Maintenance – Tom Tanciar**

Light bulbs are being switched to LED for energy cost savings.  
The door from the main dining area to the patio will be replaced.

### **By Laws – Mike Purcell**

No report.

### **Special Projects – Mark Enright**

The sale of property not currently being used is under review.

### **Correspondence – Mark Enright**

Resignation letters from Falzone, Bringard, Kane, and Funnell were read and discussed.  
A letter from J. Breslin regarding dues was read and discussed.  
A letter from D. Malone concerning resignation was read and discussed.  
A letter from J. Menna concerning a medical leave was read and accepted.

A letter from Bob Pettry was read and will be published in the next Divots.

### **Old Business**

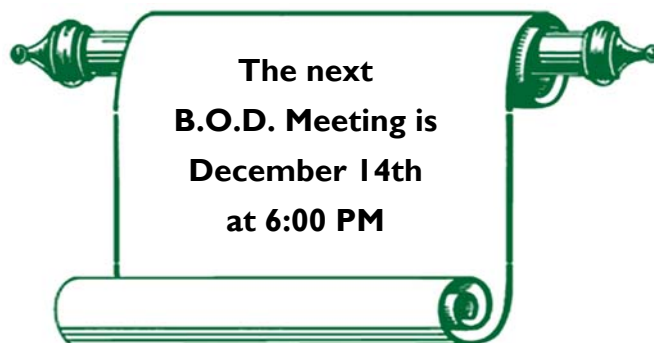
A seasonal cart pass program was discussed and voted on with the measure passing. Amounts for the passes were set at \$750.00 per Couple/Family Membership and 400.00 per Single Membership. Discounts will be given to Capital Members in the amounts of \$200.00 per Couple and \$100.00 per Single Memberships.

### **New Business**

A motion was discussed and passed concerning placing a limit of 10 Couple Memberships and 30 Single Memberships accepted under the 2016 Buddy Program.

The meeting was adjourned 8:31.

Mike Purcell  
Secretary





## ***DID YOU KNOW....***

By: Mark Enright  
BOD President

**West Shore is comprised of 120 acres, and property taxes in 2015 were \$50,756.58**

- **Winter Taxes: \$26,448.83**
- **Summer Taxes \$24,307.75**



The gift of love.  
The gift of peace.  
The gift of happiness.  
May all these be yours at Christmas.

**Merry Christmas West Shore**



Dear West Shore Golf and Country Club Member,

With the holidays fast approaching, we, the Board of Directors, would like to request your participation in our Annual Employee Christmas Fund. Our employees have worked hard this year to serve the membership and this is a way to show our appreciation. The distribution of this fund will be done by the managers based on length of service and hours worked. Each and every employee will receive a monetary gift.

This has been a very successful annual event. Many of our employees are long-term and are dedicated to West Shore.

Please detach and complete the lower portion of this letter noting an amount the accounting department can charge your account. Please return it by December 20, 2015. You may include it along with your regular statement payment. Your prompt and generous reply is appreciated.

We send our best wishes to you and your family for this upcoming holiday season.

Sincerely,

West Shore Golf & Country Club  
Board of Directors



## West Shore Golf & Country Club

*Please Return to the Business Office by December 20th*



Date: \_\_\_\_\_

To The Board of Directors:

Please charge my account \$\_\_\_\_\_ and transmit it on my behalf to the employees of the West Shore Golf & Country Club as a Christmas gift from me.

Print Member Name: \_\_\_\_\_

Member# \_\_\_\_\_ Signed: \_\_\_\_\_



# December 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5 Saturday @ The Shore 10-4 	
	7	8	9	10	11	12 Saturday @ The Shore 10-4 
13	14 6:00 P.M.  BOARD MEETING	15	16	17	18	19 Saturday @ The Shore 10-4 
20 <b>Christmas Bonus Deadline</b>	21	22	23	24	25  Merry Christmas	26
27	28	29	30	31 NEW YEAR'S EVE 		

## BIRTHDAYS

- |                          |                       |
|--------------------------|-----------------------|
| 02 - Max Reck            | 15 - Gary Galofaro    |
| 02 - Valentine Kolcheff  | 15 - John Kalisz III  |
| 04 - Robert Hansen       | 18 - Roger Gaudette   |
| 05 - Mike Flynn          | 18 - Grant Farrah     |
| 07 - Stephanie Brillhart | 19 - David Everingham |
| 07 - Kim Roe             | 21 - DeAnn Lowery     |
| 08 - Joseph Palazzolo    | 22 - Joe Castmore     |
| 08 - Abigail Saco        | 23 - Robin Sanfilippo |
| 14 - Jim Breslin         | 26 - Glenn Strange    |
| 15 - Richard Lyons       | 30 - Caitlin Hansen   |

Happy Birthday!





# January 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					 New Year's Day	2
3	4	5	6	7	8	9
10	11 6:00 pm - Board Meeting	12	13	14	15	16
17	18  MARTIN LUTHER KING, JR Day	19	20	21	22	23
24	25	26	27	28	29	30
31						

## HAPPY BIRTHDAYS

### BIRTHDAY






- |                       |                        |                      |
|-----------------------|------------------------|----------------------|
| 03 - John Gaynier     | 16 - Drew Malicki      | 27 - William Atnip   |
| 06 - Gerald Adamen    | 16 - Dorothy Armstrong | 27 - Jurin Boriboon  |
| 10 - Michael Horvath  | 17 - Carlyle Armstrong | 28 - Stephen Stieler |
| 11 - Paul Nussbaum    | 19 - Maureen Loselle   | 29 - Rufina Kim      |
| 13 - Ashlyn Kelly     | 20 - Ava Benko         | 29 - Paul Rothert    |
| 13 - William Griffin  | 21 - Brett Ouellette   | 30 - Richard Miles   |
| 14 - Dennis Bracey    | 22 - Mary Jo Palazzolo | 16 -                 |
| 15 - Mark Mercatante  | 26 - James Bazner      |                      |
| 15 - Vasiliki Papalas | 26 - Michelle Lyons    |                      |





# February 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2  Happy Groundhog Day	3	4	5	6
7	8 6:00 pm Board Meeting	9	10	11	12	13
14 <i>Happy Valentine's Day</i>	15  Presidents' Day	16	17	18	19	20
21	22	23	24	25	26	27
28	29  LEAP YEAR					

*Happy  
Birthday!*

## BIRTHDAYS



- 01 - Lawrence Dupuis
- 02 - Nic Valicenti
- 06 - Kevin Mitchell
- 06 - Robert Brown
- 08 - Sandy Cullen
- 10 - Mark Meschke
- 11 - Patricia Giffin
- 11 - Ashley Unger
- 12 - Hannah Gaudette
- 13 - Ronald Muir
- 14 - Steven Zanetti
- 17 - Bruce Markwardt
- 17 - John Pedigo
- 19 - Luke Champnella
- 21 - Greg Balog
- 22 - Chris Sbonek
- 26 - Peter Kelly Jr.
- 27 - Caleb Kelly





## Open letter to the Members of West Shore continued

By: Bob Pettry

*(Continued from page 1)*

but we have survived with adequate services, and a superb golf course.

Personally, I support the cart fee. I look at it as a consumption tax, which is fair. I use a cart a minimum of 16 times a month, whereas many members use a cart less than half as often.

The current Board listened to the member's concerns and developed "Cart Packages" for frequent cart usage members like myself and kept the \$5/use program for occasional golfers. As a single golf Capital member I will pay \$300/season for unlimited cart use. A non-capital single golf member would pay \$400/season. Similar discounts are available for Capital couples' golf memberships.

The Board has wisely added another incentive for becoming a Capital member. For a one-time, \$1000 investment (or more), a Capital membership includes:

- Ownership in the Club
- Voting rights
- Qualifies (after 18 months) to run for the Board
- A \$100 Single - \$200 Couples/Family season reduction in the golf cart package cost
- Provides the member 3 guest golf passes per month for \$25 each
- Significant Pro Shop discounts

West Shore remains a great value, let's all pitch in to keep it that way.

By Bob Pettry



# SATURDAYS @ THE SHORE

Join your friends on Saturday,

December 5<sup>th</sup>, 12<sup>th</sup>, & 19<sup>th</sup>

Clubhouse open & beverages served:

10:00-4:00

Lunch served:

11:00-1:00

All members and guests are welcome!

If successful, we will extend "Saturdays @ the Shore" into 2016.



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President..... Mark Enright  
 Vice President .....Brad Scott  
 Secretary .....Mike Purcell  
 Treasurer .....John Kalisz III  
 Director.....Ray Charron  
 Director .....Tom Tanciar  
 Director .....Janet Schwyn

## Committees

By-Laws & Rules.....  
 BOD Liaison..... Ray Charron  
 Finance .....  
 BOD Liaison..... John Kalisz III  
 Greens.....  
 BOD Liaison.....Mike Purcell  
 House Maintenance..Joe Wilson Sr.  
 BOD Liaison .....Tom Tanciar  
 House & Social.....  
 BOD Liaison.....Ray Charron  
 Membership.....  
 BOD Liaison.....Brad Scott  
 Pro Shop.....  
 BOD Liaison.....Brad Scott  
 Tournament.....  
 BOD Liaison.....Brad Scott  
 Special Projects.....Mark Enright  
 Handicaps.....Janet Schwyn  
**MDGA Rep.....Richard Wilson**  
**WDGA District Rep...Janet Schwyn**

## Management & Staff

Director of Operations/Supt.....James Houston  
 Director of Golf.....Joe Wilson  
 Office Director.....Barb Thompson  
 Asst. Office Manager.....Cathy Thompson  
 F&B Director.....David Graham

## Telephone Numbers

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 Fax: (734) 676-6191  
 Pro Shop: (734) 676-0330  
 Maintenance Bldg.: (734) 676-1947

## Co-Editors in Chief of Divots

Mary Jo Palazzolo  
 Barb Thompson  
 Cathy Thompson

**Board Liaison - Janet Schwyn**



## West Shore Golf and Country Club



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December 2015

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