

West Shore Golf & Country Club

February 22, 2021 Board of Directors Meeting

Attendance:

- Tom Tanciar – President
- Brian Kromrei – Vice President
- Mario Ferrante – Treasurer
- Art Wahl – Secretary
- John Gaynier – Director
- Rich Mierkowicz – Director
- Lee VanValkenburg – Director
- Joe Wilson – General Manager
- Evan Herman - Superintendent
- “EK” Kammeraad – Golf Professional

Guests: Dale Vestrand

Absent: No one

Meeting was called to order at : 6:30 PM.

Minutes from the prior meeting approved.

Committee Reports:

Finance – Mario Ferrante Dale Vestrand presented the financial statements for 2019 and 2020, thus catching us up to date. He expressed his gratitude to Joe, Barb and (a coworker of his) Vicky for their help and work in getting this all cleared up and current. We have all the information we need for the non profit status. Tony has the 990 (the non profit annual tax return) done. We believe getting that status is largely a formality now, waiting on their backlog of things for final status. Each quarter Dale (Hodges Accounting and Advisory Services) will provide a statement to the board detailing that quarter’s financial statement. The IRS has NOT been able to process our refund yet for 2020 (almost \$40,000). We are profitable on paper, cash flow not quite there without

those IRS funds. Future cost savings, aided by the fact we will NOT have to catch up on any previous year's bills, will be a reality in 2021. We are ahead in billing/payments heading into this year compared to last year. The goal is to operate in 2021 by paying all bills on time, resulting in us having funds available at the end of the year, in excess of those anticipated expenditures, for stability through winter when cash flow is low.

Membership - Art Wahl We have 286 golfing members currently. This number does NOT include those on the Hero's Special (for 2020). There are several options we are offering to move into another type of membership for the people that have exhausted their "hero or limited opportunity". All members this coming season will have a small increase in fees, under \$10 a month and detailed in the coming information packet. A VERY LONG discussion was had on raising our fees to compensate for cost increases, while being ever aware of our place in the market and our membership. A further long discussion was had on the age parameters for membership categories (young professional/ Associate). A motion was made and seconded to: Accept the Dues and Fees as recommended by Joe. (motion passes unanimously). Prepayment of dues incentives are available, an "early bird special with further incentives" is also offered for those that can pay their season membership before March 15. A motion was made and seconded to: Accept the age changes to membership qualifications as recommended by Joe. (motion passed with a majority). This year's "Hero" membership is being made available to school employees. A motion was made and seconded to: Approve this special offer. (motion passed unanimously). Then, there was much discussion about the people that have been offered passes for jobs performed in the past. We researched who they are, who has these passes, and what their value is. A motion was made and seconded: That we establish (or will establish at time of need), the value for the service and the rate of pay or compensation. This is to be outlined in a vendor signed agreement. These are to be reviewed annually by the board for consistency. (motion passed unanimously)

Grounds and Greens – Lee VanValkenburg Evan Herman presented the board with a comprehensive review of things for February. Including: some immediate low cost improvement ideas the board really liked, the news (with our approval last month) that he has already removed several bushes/cedars/dead trees from the course you will notice. He educated us on the impact of the weather on our greens, and will present a

list of items he recommends, wants, and/or wishes for at the next board meeting. He also gave a preliminary drawing needed for the new maintenance shed.

Pro Shop – John Gaynier

Delivery of stock items starts to arrive on the 11th, the bag room is done. We will have Titleist, Ping, and Calloway clubs this year available in the Pro Shop.

Tournaments – Brian Kromrei The Schedule will be finalized in the next week and will be shared with members the first week of March through the Season Update. It is looking like it will be “close to the 2019” schedule.

House and Social - John Gaynier 25% capacity is currently the requirement

Web Site/Social Media – Rich Mierkowicz Nothing new to report, the information from board meetings, a board note and the forthcoming Season Update will be posted.

House Maintenance – Tom Tanciar and Art Wahl With this recent winter snow, we had some water damage to the office from the ice back up/melt. We will have this fixed out of pocket, no insurance claim is needed. The Bag room addition is finished, we were very impressed. The clubhouse basement pump for circulating water needs to be repaired (it’s very old) and that is being done. We are getting quotes for a new carpet in the club house bar/restaurant and fireside room, with potential other interior upgrades. After some fact finding we will revisit.

By-Laws – Rich Mierkowicz nothing new at this time

Special Projects – Brian Kromrei nothing new at this time

Old Business

-Land/Development - Mario Ferrante: City planner has the developers information, Evan has provided a preliminary design for the new Maintenance Shed.

-Contracts - Tom / Mario We held a separate meeting to discuss the details (terms, requirements, compensation) of individual contracts. Joe, EK, and Evan all have contracts structured and verbally agreed upon.

New Business: The St. Paul Monday (9 hole) league has approached us about renewing their league here in 2021. They did not play here in 2020. The board advised Joe to continue discussions as long as some parameters on usage are made, and also that Evan is in agreement (that is typically a maintenance day for his staff).

The meeting was adjourned at: 9:25

Next meeting is scheduled for: March 15, 2021

-Art Wahl

Secretary